





**Purchasing Modification  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 39  
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learn technology skills. During the evening hours, these same classes are offered to adults. New technology skills increase their employability and expand the workforce skills in Austin that are important to a vibrant economy.

Skillpoint Alliance has leveraged over \$2,500,000 of in-kind contributions of classroom space, hardware, software and custodial services from AISD and has received private sector cash support from the Michael and Susan Dell Foundation, Dell Connected Communities, Department of Education, Southwestern Bell, WorkSource, 21st Century Grant (TEA), Travis County, and the Greater Austin Chamber of Commerce. In addition, they have received in-kind contributions from Microsoft Corporation, 3M, Advanced Consumer Services Inc. AMD, Collective Technologies, Inflow Data Center, Moore Computing and Shield Networks.

Skillpoint Alliance has worked closely with the City of Austin in creating, developing and enhancing the CTTC program. Not only has this close collaboration helped Skillpoint Alliance become a nationally recognized best practices model of technology training (the Ford Foundation gave it this national best practices recognition), but it has also resulted in a reduction in the cost per person trained. The City's expectation is that this amendment will allow Skillpoint Alliance to continue to find ways to make the program even more effective and efficient, such as with continued reduction of cost per person trained; currently estimated to be \$300. It will also allow Skillpoint Alliance to continue the kind of successful technology training for the Austin community that has made it a nationally recognized best practices model of technology training.

**Contract Summary**

<u>Action</u>	<u>Description</u>	<u>Council Approved Amounts</u>
Original Contract	12-month original contract with two 12-month extension options - \$200,000 per extension option	\$200,000
Amendment No. 1	Executed 1st extension option \$125,000 (negotiated amount)	\$200,000
Amendment No. 2	Added new performance measures to scope	\$0
Amendment No. 3	Administrative increase for 1st extension option in an amount of \$45,000	
Amendment No. 4	Executed 2nd extension option and increased contract amount for added responsibilities and additional equipment for a second lab at Reagan High School	\$270,000
Amendment No. 5	Added an additional extension option to	\$270,000



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continue the program for the fourth year

Amendment No. 6	Added three extension options to continue the program for years 5, 6 and 7 - \$270,000 per extension option; and executed 4th. extension option	\$270,000
Amendment No. 7	Executed 5th extension option \$241,294 (negotiated amount)	\$270,000
Amendment No. 8	Executed 6th extension option \$241,294 (negotiated amount)	\$270,000
Amendment No. 9	Name change to Skillpoint Alliance	\$0
Proposed Amendment No. 10	To add three 12-month extension options to continue the Program for years 8, 9, and 10 - \$278,100 per extension option	\$834,300
Revised Total Contract Amount		\$2,554,300